

Software Development Proposal



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# Executive Summary

This proposal serves as **Baird Soft Solutions**’ reply to the Request for Proposal (RFP) that your company, **Restaurants**, forwarded to us, dated April 21, 2026. With a project cost of $261,000.00, we want to render our software development expertise to you and produce a management system that will increase your business’ opportunities for growth.

# Problem

As defined in your RFP, all the branches of Restaurants are still using an old point-of-sale (POS) system. With a system having such outdated software, your company has difficulties generating accurate periodic reports and oftentimes, use manual and conventional procedures again just to verify each report’s accuracy.

# Solution

To address your concerns, **Baird Soft Solutions** will develop a complete restaurant management system with an updated POS, inventory, and accounting software to enhance the restaurant’s in-stock position, contribute to profit increase, improve customer service, and reduce labor and operation costs.

# Objectives

* Evaluate the current system, then develop new and updated software.
* Integrate the new software into the restaurant’s system.
* Organize employee training accordingly.

# Benefits

Our company has developed over 45 software within the last three decades. We make sure that each software we develop is equipped with the latest trends, tools, and technologies, of which our employees have trained and have sufficient knowledge thereof.

# Timeline

|  |  |  |  |
| --- | --- | --- | --- |
| Phase | Description | Start date | End date |
| Phase 1 | System assessment | 12 August 2021 | 13 August 2021 |
| Phase 2 | Software development | 14 August 2021 | 15 August 2021 |
| Phase 3 | Integration | 16 August 2021 | 17 August 2021 |

# Action plan

## ****OBJECTIVE 1****

Evaluate the current system, then develop new and updated software.

|  |  |  |  |
| --- | --- | --- | --- |
| Action | Assigned to | Deadline | Status |
|  |  |  |  |
|  |  |  |  |

## ****OBJECTIVE 2****

Integrate the new software into the restaurant’s system.

|  |  |  |  |
| --- | --- | --- | --- |
| Action | Assigned to | Deadline | Status |
|  |  |  |  |
|  |  |  |  |

## ****OBJECTIVE 3****

Organize employee training accordingly.

|  |  |  |  |
| --- | --- | --- | --- |
| Action | Assigned to | Deadline | Status |
|  |  |  |  |
|  |  |  |  |

# Pricing

|  |  |  |  |
| --- | --- | --- | --- |
| **Description** | **Quantity** | **Price** | **Total** |
| Assessment | 150 | 230$ | 2,30,000$ |
| Software development | 150 | 230$ | 2,30,000$ |
| Training | 150 | 230$ | 2,30,000$ |
| VAT | 150 | 230$ | 2,30,000$ |
| Discount | 150 | 230$ | 2,30,000$ |
| **Total** |  |  |  |